



EQUITY
TITLE AGENCY, INC.
*A Member of the Orange Coast Title
Family of Companies*

Residential Market Update

*Information Proudly Provided by your
Equity Title Agency Business Development Manager:*

Sarah Monroe—Biltmore
sarahm@eta-az.com / 602.769.1438

Sarah Boelter—Mesa
sarahb@eta-az.com / 602.769.1058

Rob Cannon—Northwest
robertc@eta-az.com / 602.769.2100

Linda Waymire—Pinnacle Peak
lindaw@eta-az.com / 602.769.5562

Maggie Clark—Scottsdale
maggiec@eta-az.com / 602.769.5565

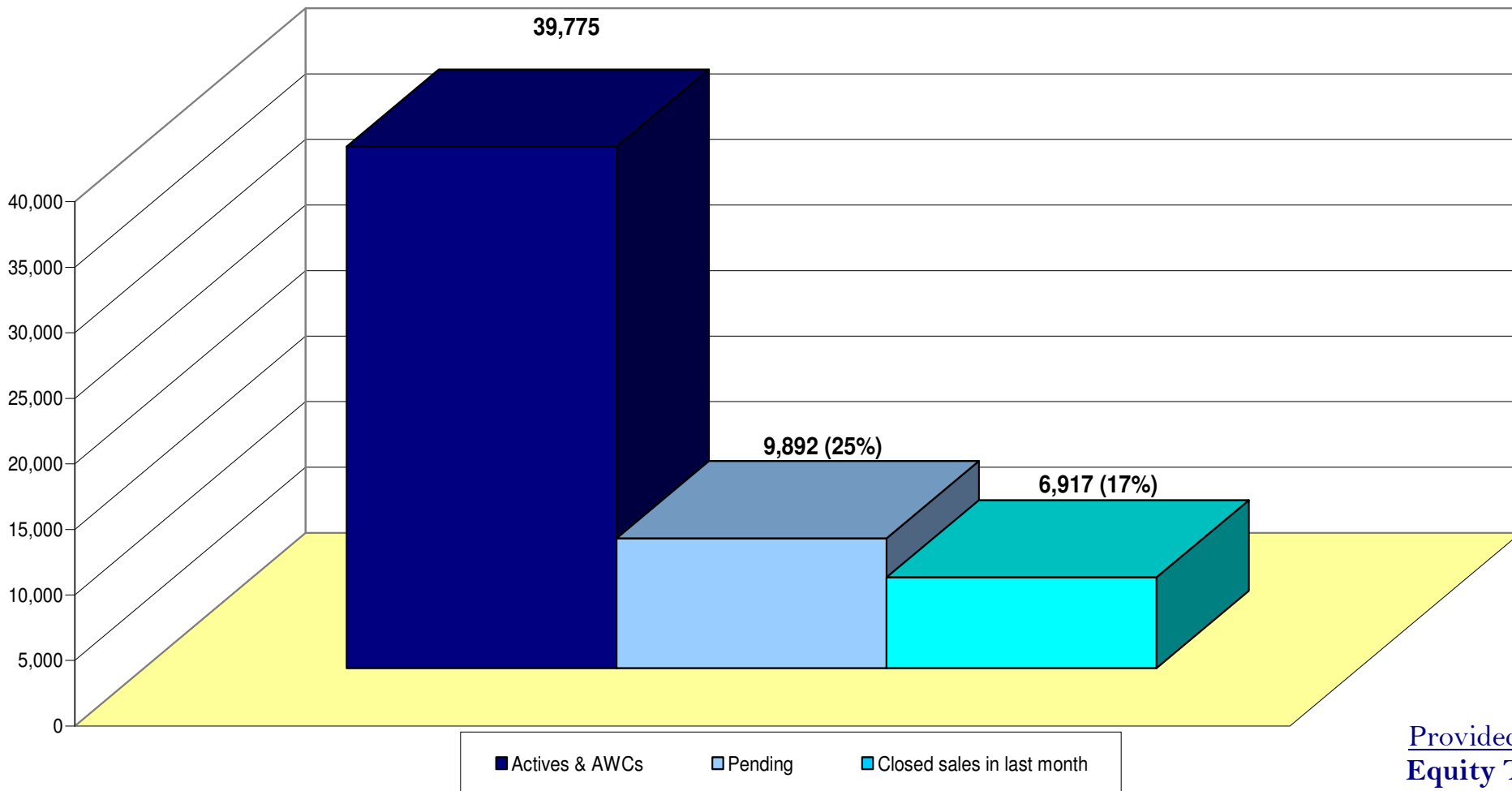
Jacqueline Hodge—Tempe
jacquelineh@eta-az.com / 602.769.5561



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**If you like the services
we provide, please
write
EQUITY TITLE
AGENCY
on Line 91 of your
next contract!**

**Residential Market Update - Valleywide, All Dwellings
January 8, 2010**



Provided By:
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Amount of homes sold per month for each year:

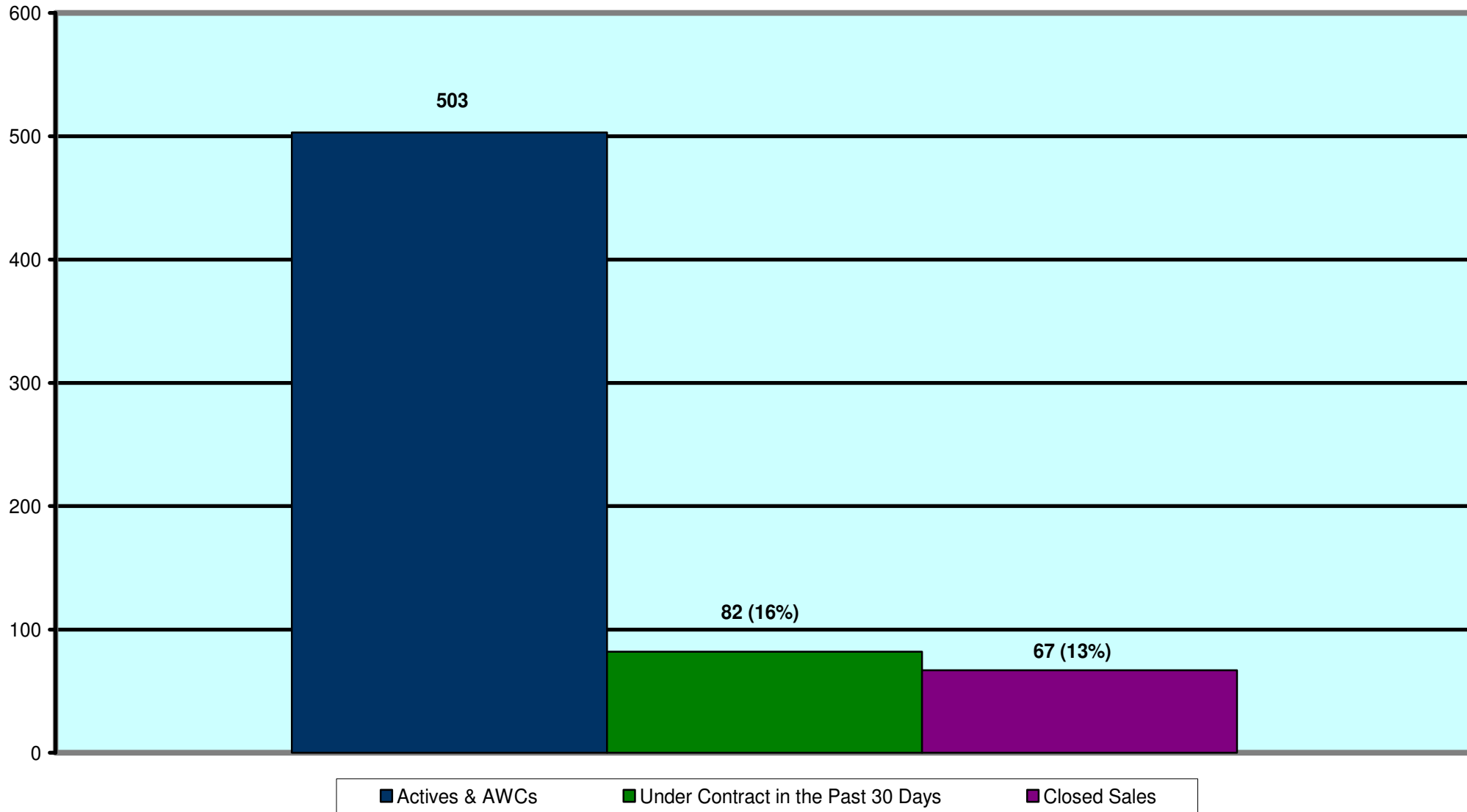
Year	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Totals
2003	7,760	8,184	9,775	10,697	11,053	10,519	11,479	11,618	10,940	10,888	9,235	10,880	123,028
2004	8,458	9,629	13,106	13,314	13,210	15,085	14,278	14,125	13,790	12,239	12,809	14,076	154,119
2005	10,955	11,827	17,016	16,006	16,577	17,992	15,775	16,683	15,593	13,525	12,570	12,886	177,405
2006	9,933	9,602	13,145	11,039	12,321	12,599	10,200	10,703	9,833	10,180	9,253	9,996	128,804
2007	8,414	7,732	9,572	8,471	8,889	8,299	7,592	7,125	5,688	5,971	5,611	5,883	89,247
2008	4,387	4,574	5,359	5,963	6,488	6,462	6,784	6,139	6,720	6,594	4,684	6,082	70,236
2009	4,753	5,433	7,552	8,156	8,687	9,614	9,234	7,696	8,001	8,163	7,488	7,827	92,604

A historic balanced Valley market = 3-4 months inventory.



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MLS Inventory Graph - Ahwatukee
January 1, 2010



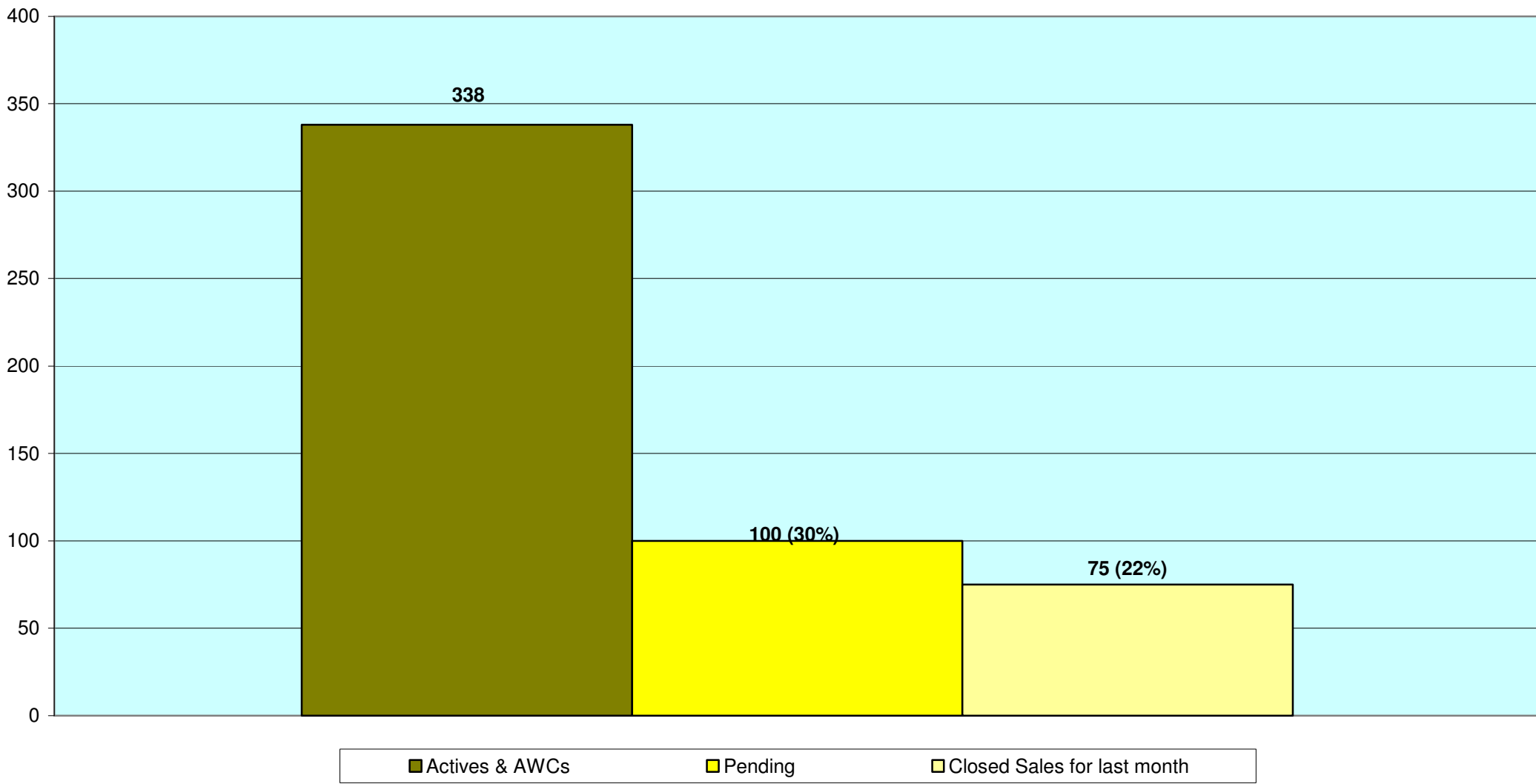
Data Used:

- Zip Codes: 85044, 85045, 85048
- Single Family Residences
- Breakdown by Zip Code:
 - o 85044: A=219; P=37; C=22
 - o 85045: A=74; P=12; C=13
 - o 85048: A=210; P=33; C=32

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Residential Market Update - Apache Junction
January 7, 2010



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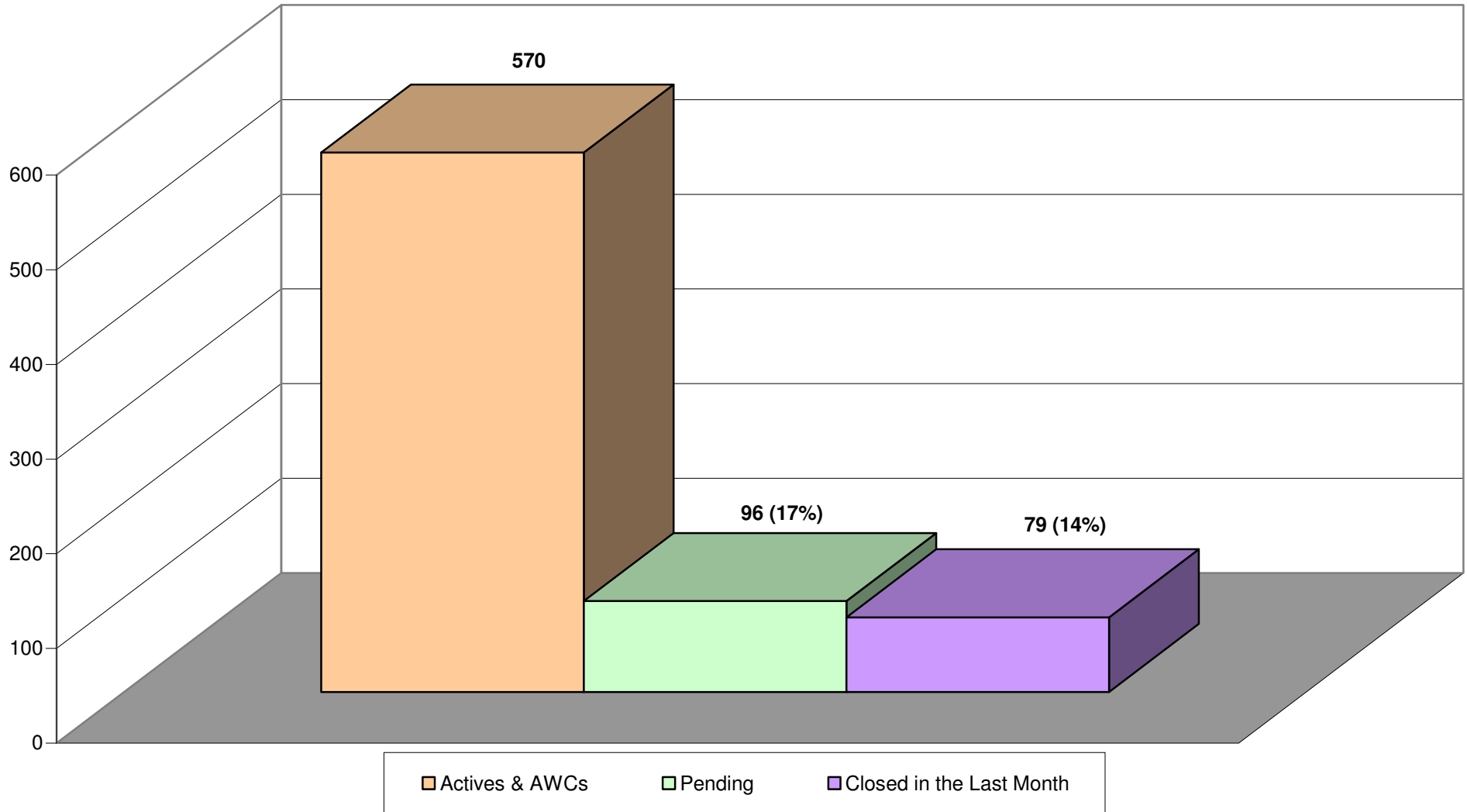
Data Used:

- City: Apache Junction
- Single Family Residences
- Information deemed reliable but not guaranteed

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Residential Market Update - Camelback Corridor
January 1, 2010



Data Used:

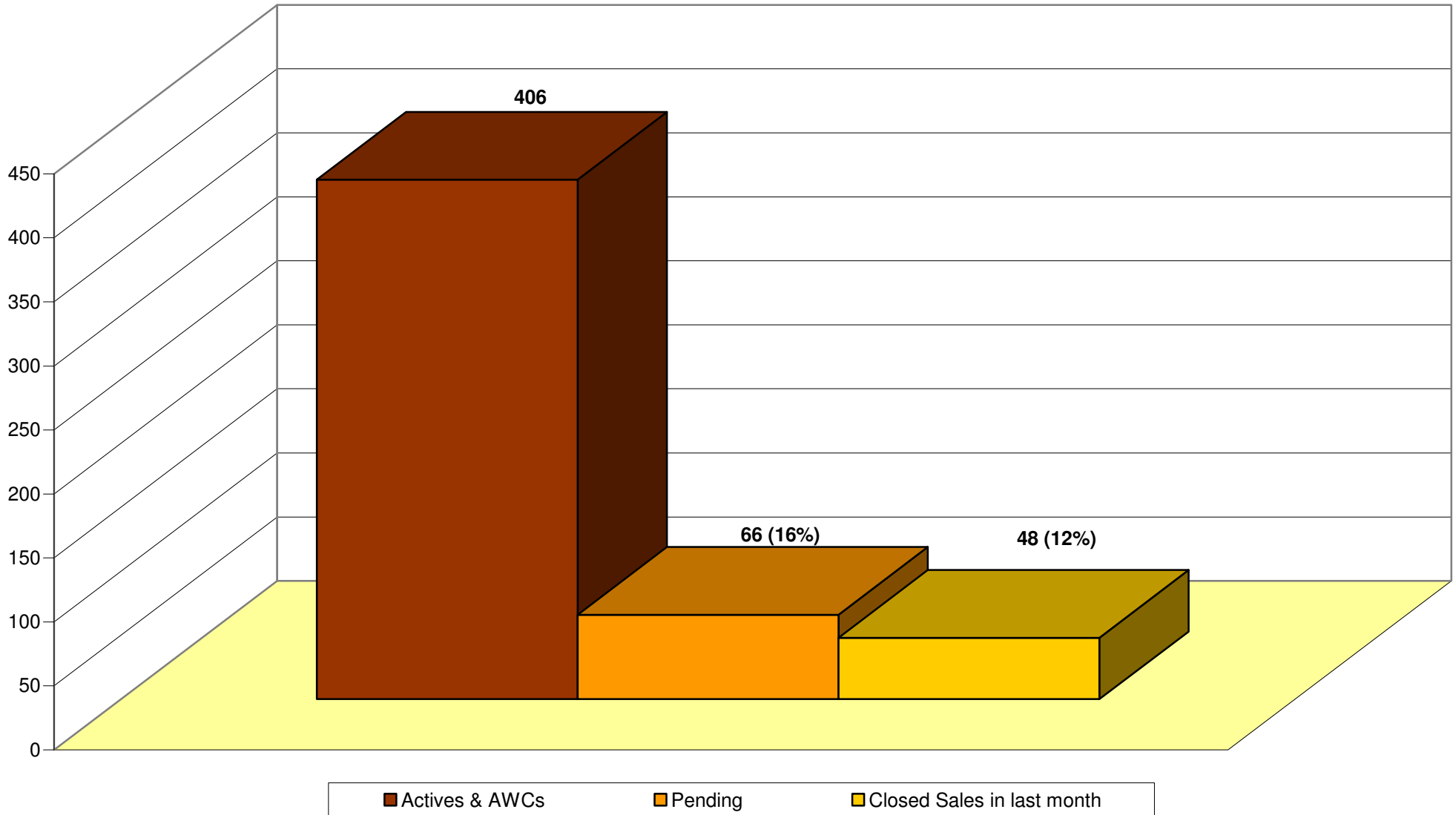
- Zip Codes: 85016, 85018, 85251
- Single Family Residence
- Information deemed reliable, but not guaranteed

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Residential Market Update - Cave Creek
January 7, 2010



Data Used:

- City: Cave Creek
- Single Family Residence
- Information deemed reliable, but not guaranteed

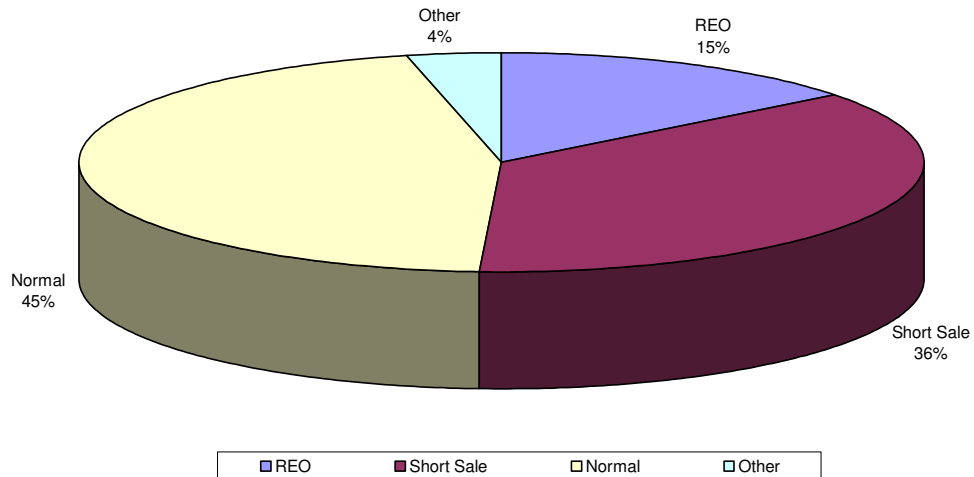
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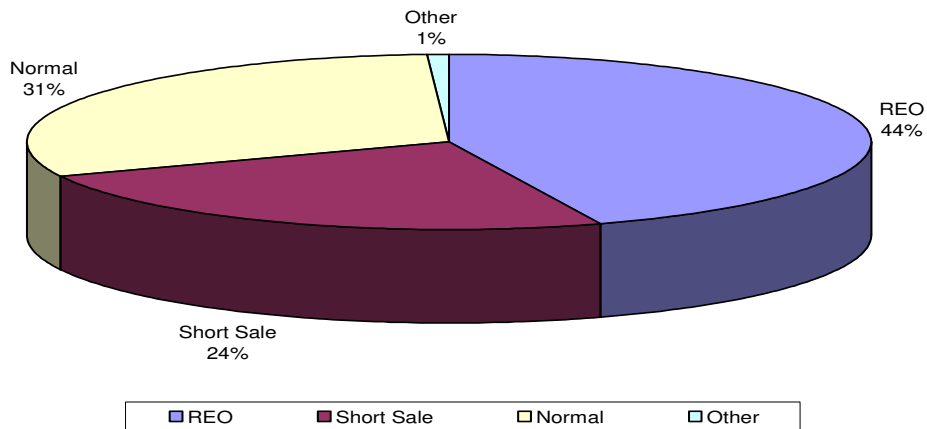


Residential Market Update: Percentage of Distressed Properties January 8, 2010

Actives by percentage



Solds by percentage



- REO, Short Sale and Normal are Single Family Residences ONLY.
- OTHER includes all non-Single Family Residences (Land, Commercial, Condo, etc).

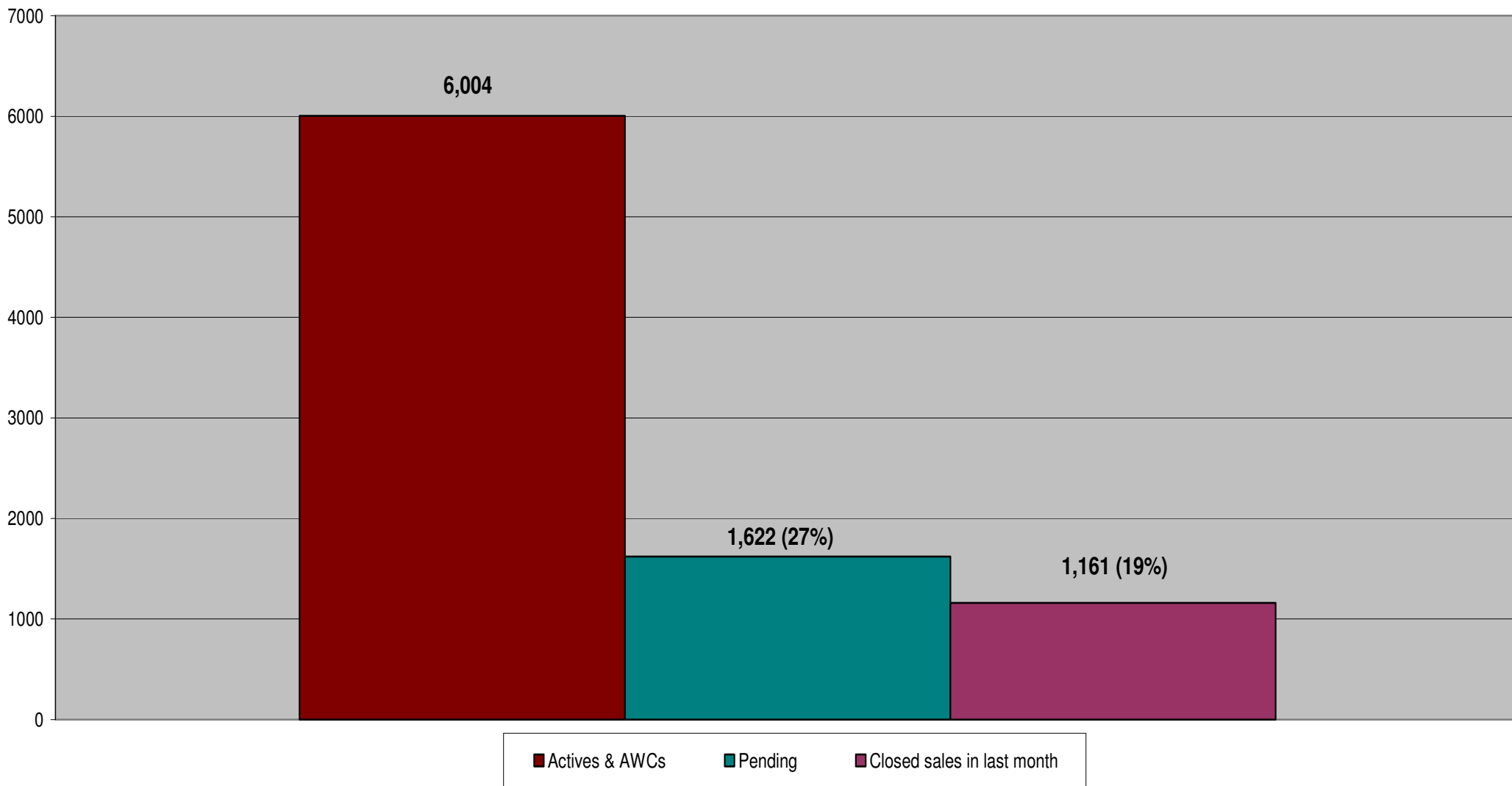


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Residential Market Update - East Valley

January 7, 2010



Data Used:

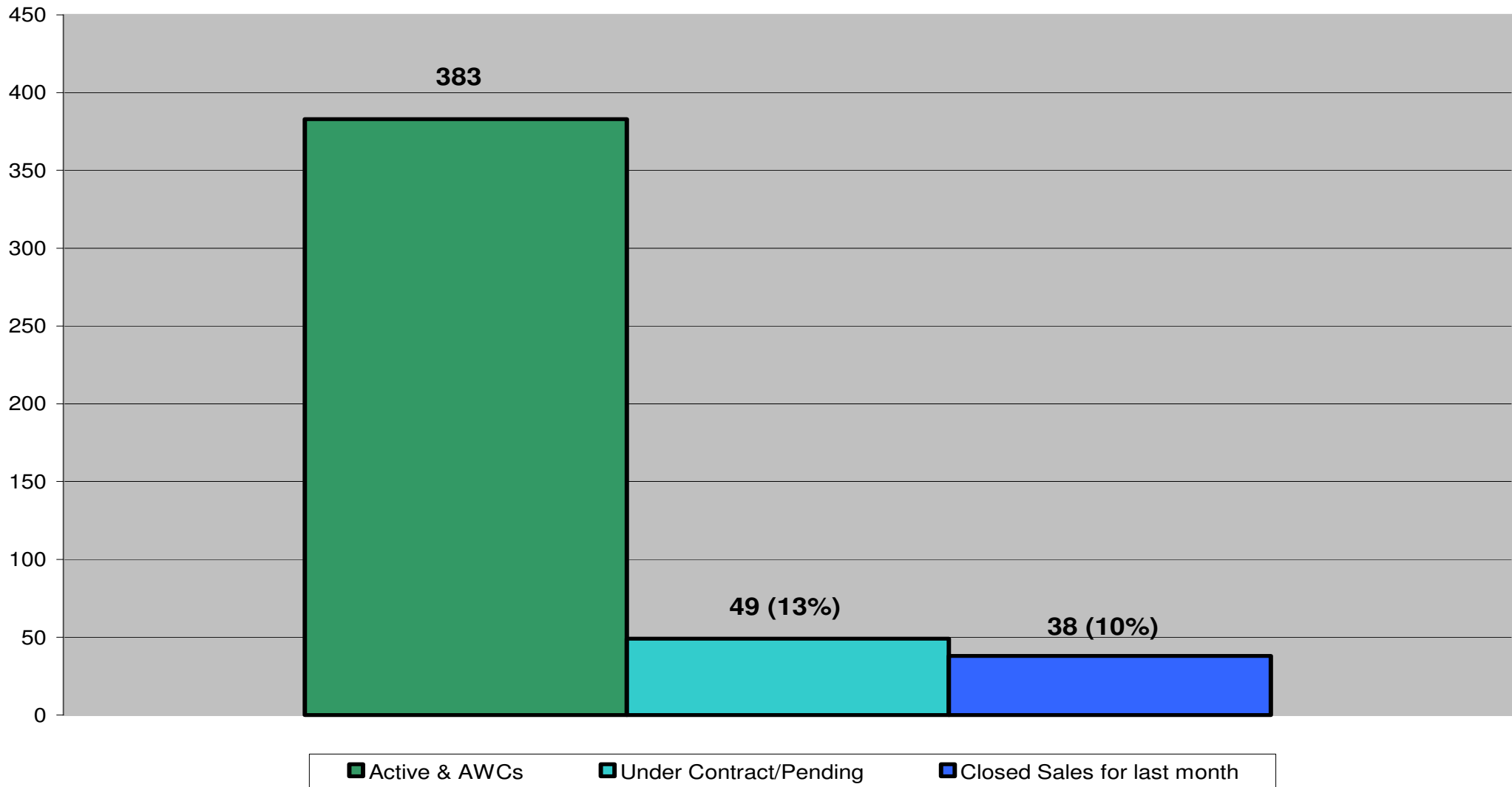
- Cities: Chandler, Tempe, Gilbert, Mesa
- Single-Family residences
- Breakdown by City
 - o Chandler: A=1426; P=367; C=297
 - o Tempe: A=47; P=100; C=76
 - o Gilbert: A=1699; P=480; C=343
 - o Mesa: A=2405; P=675; C=445

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Residential Market Update - Fountain Hills

January 7, 2010



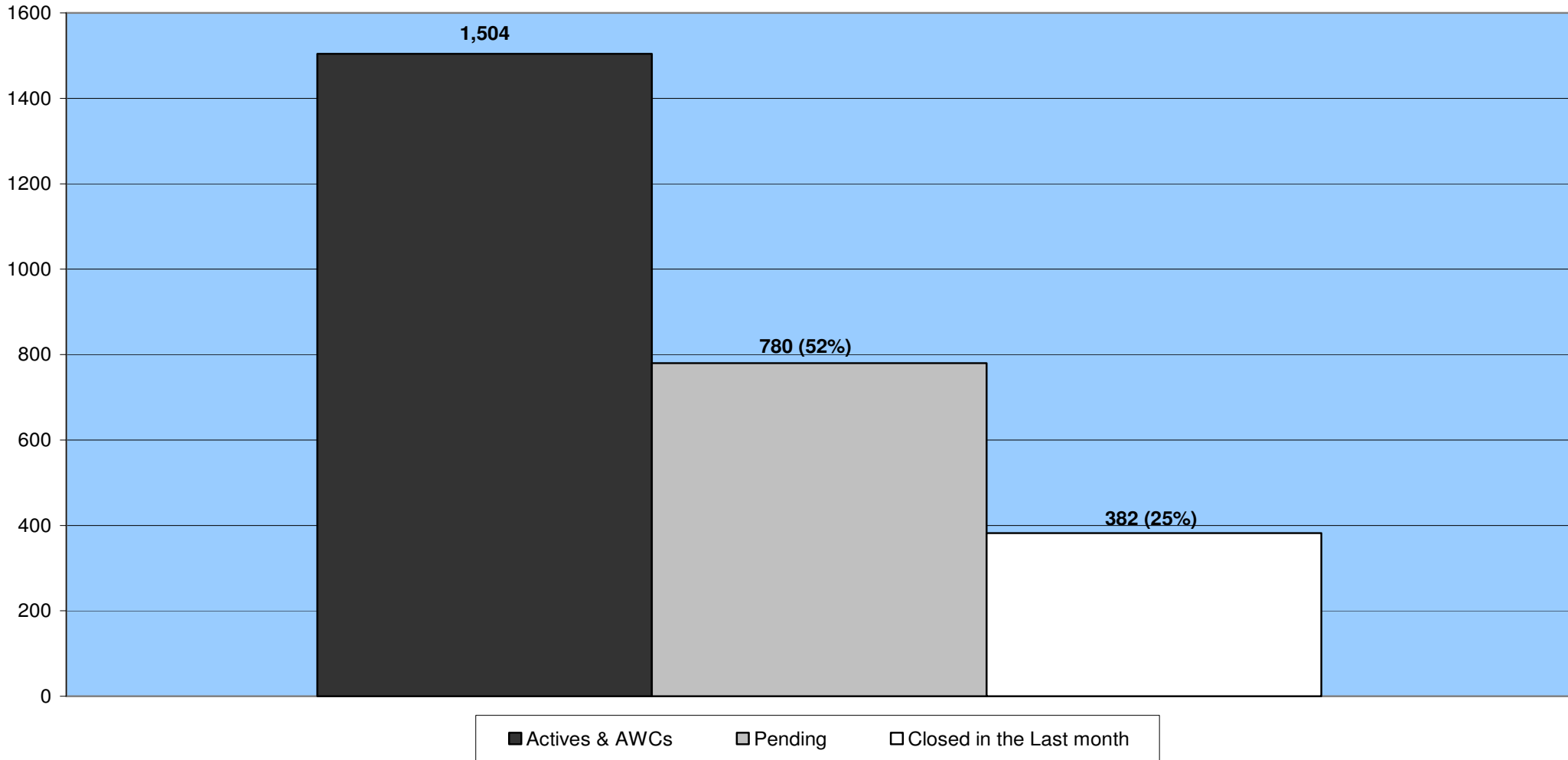
Data Used:

- Fountain Hills
- Single Family Residences
- Information deemed reliable but not guaranteed

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Residential Market Update - Goodyear, Litchfield Park and Avondale
January 7, 2010



Data used:

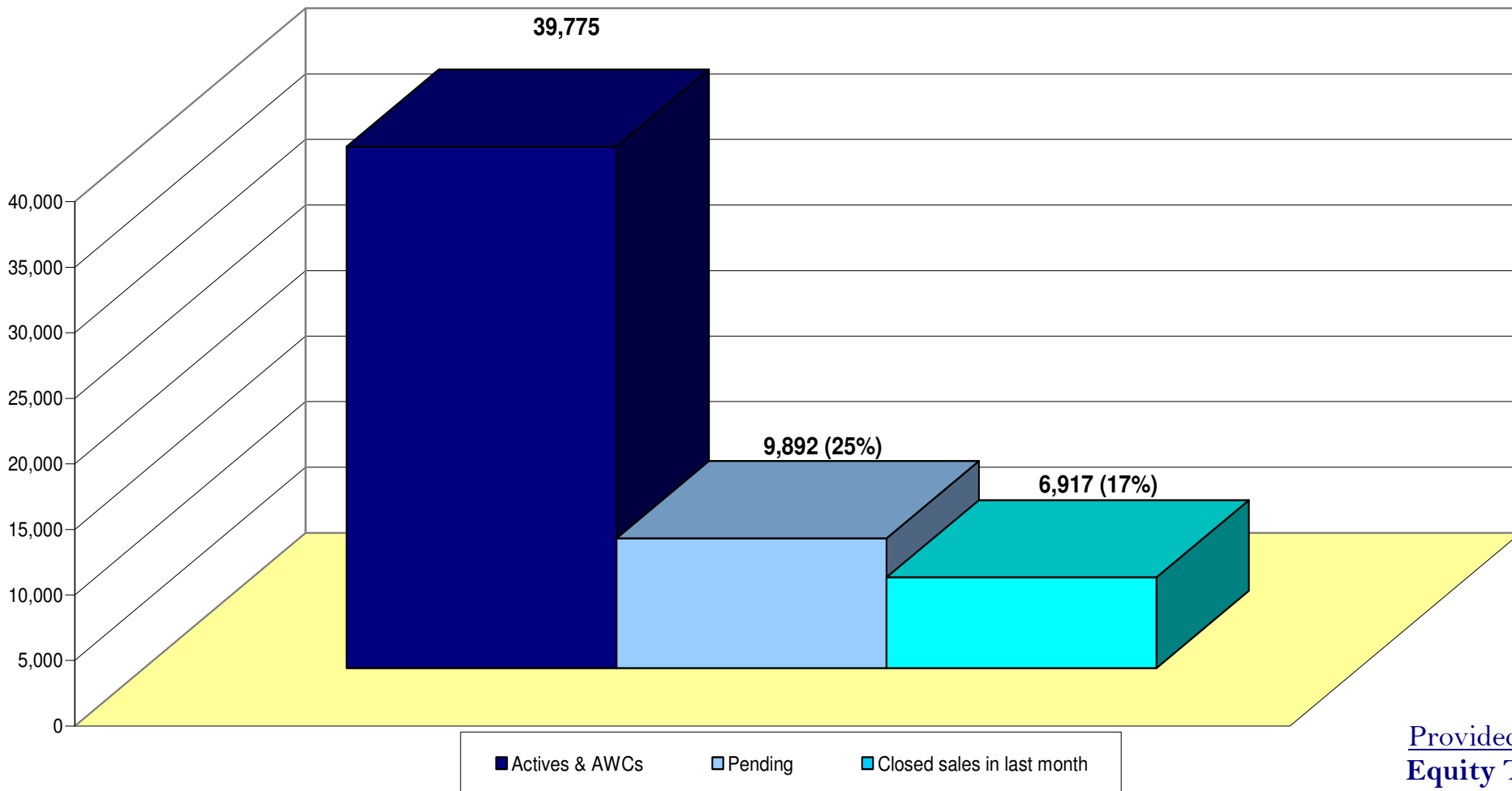
Cities: Goodyear, Litchfield Park and Avondale
Single Family Residences
Information deemed reliable but not guaranteed
Breakdown by City:

- Litchfield Park: A=237; P=90; C=58
- Avondale: A=539; P=237; C=153
- Goodyear: A=728; P=216; C=171

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**Residential Market Update - Valleywide, All Dwellings
January 8, 2010**



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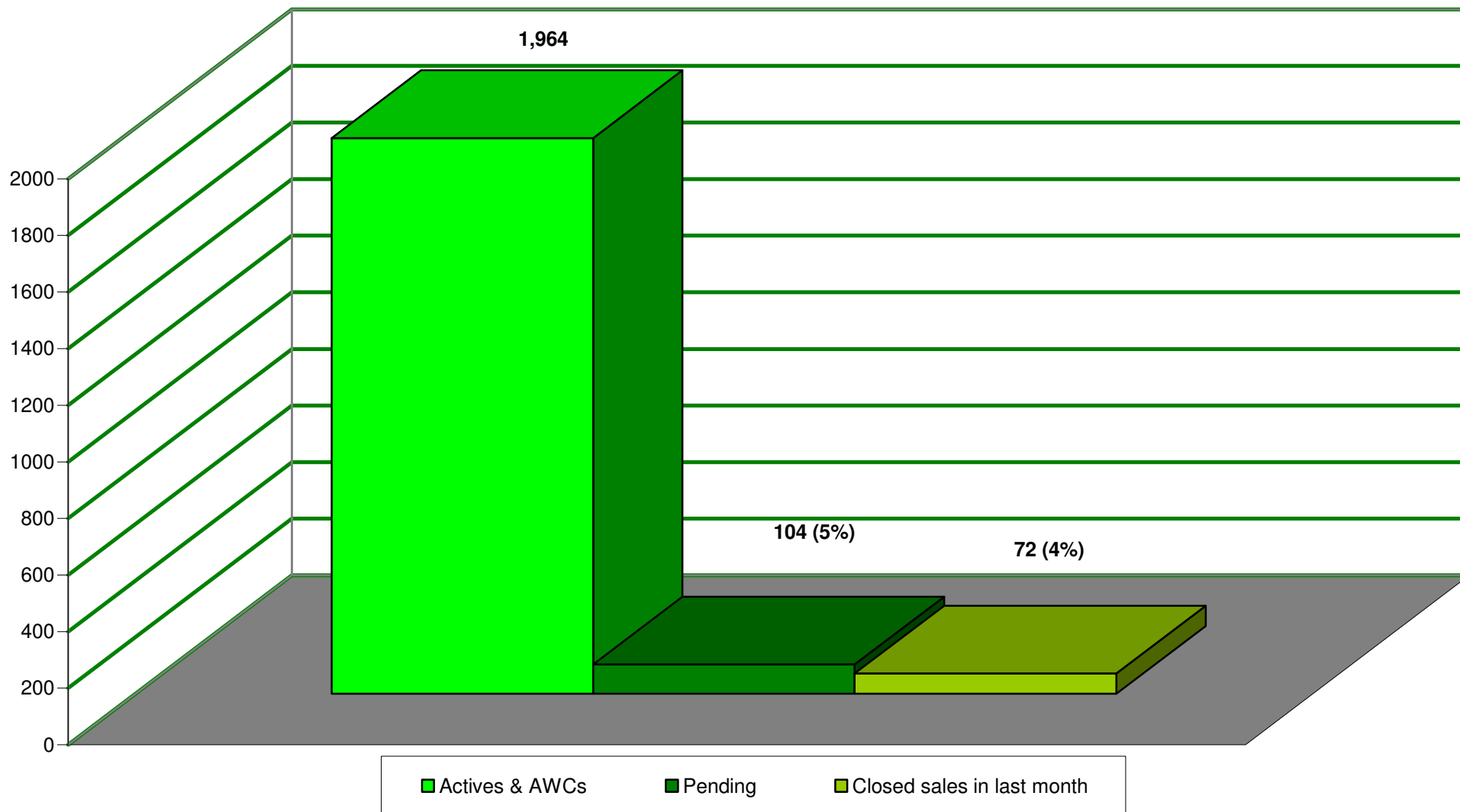
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Residential Market Update - Luxury Homes
January 1, 2010

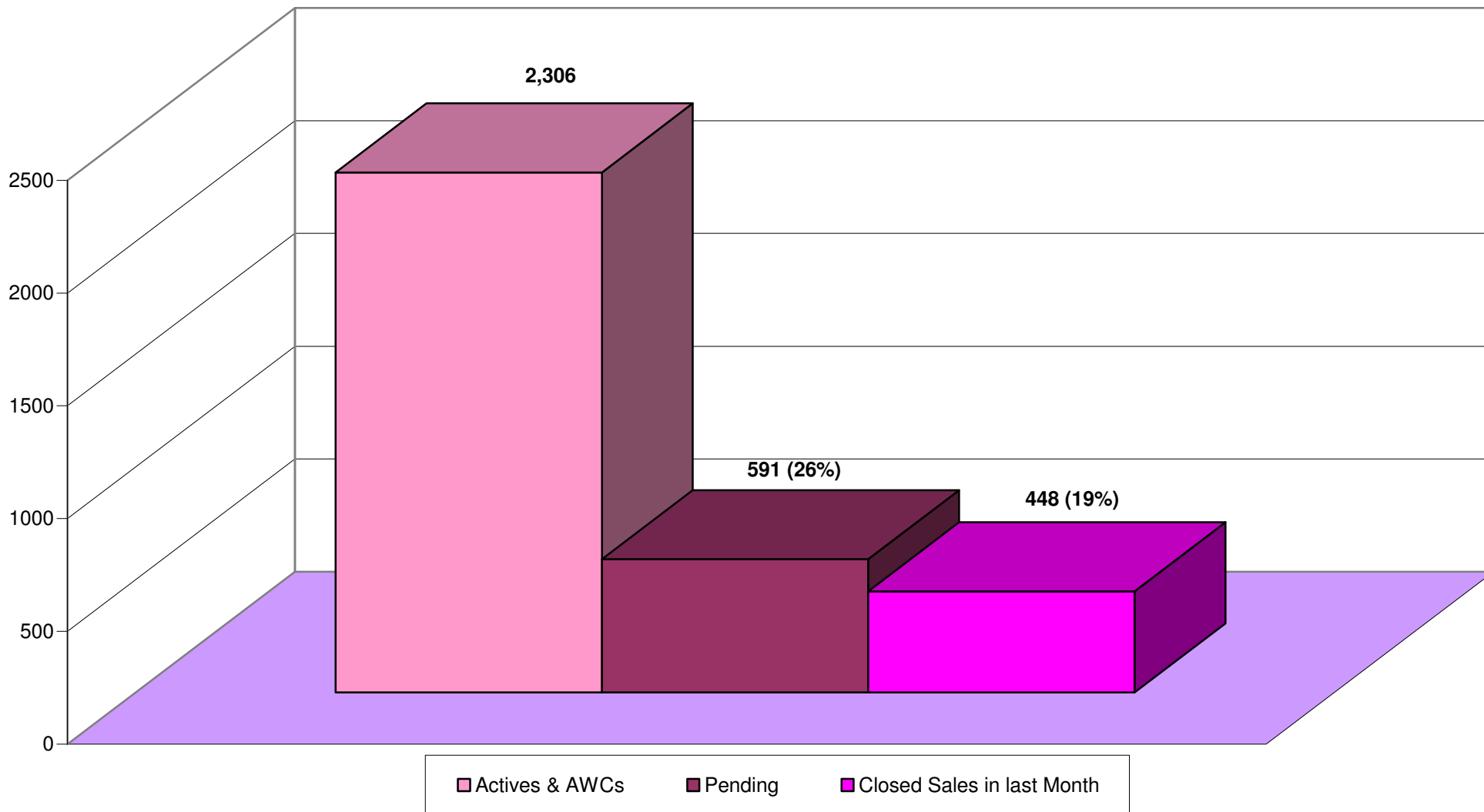


Single Family Residences
“Luxury” properties include those listed at \$1,000,000+
Information deemed reliable but not guaranteed

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Residential Market Update - Northwest Valley
January 7, 2010



Data Used:

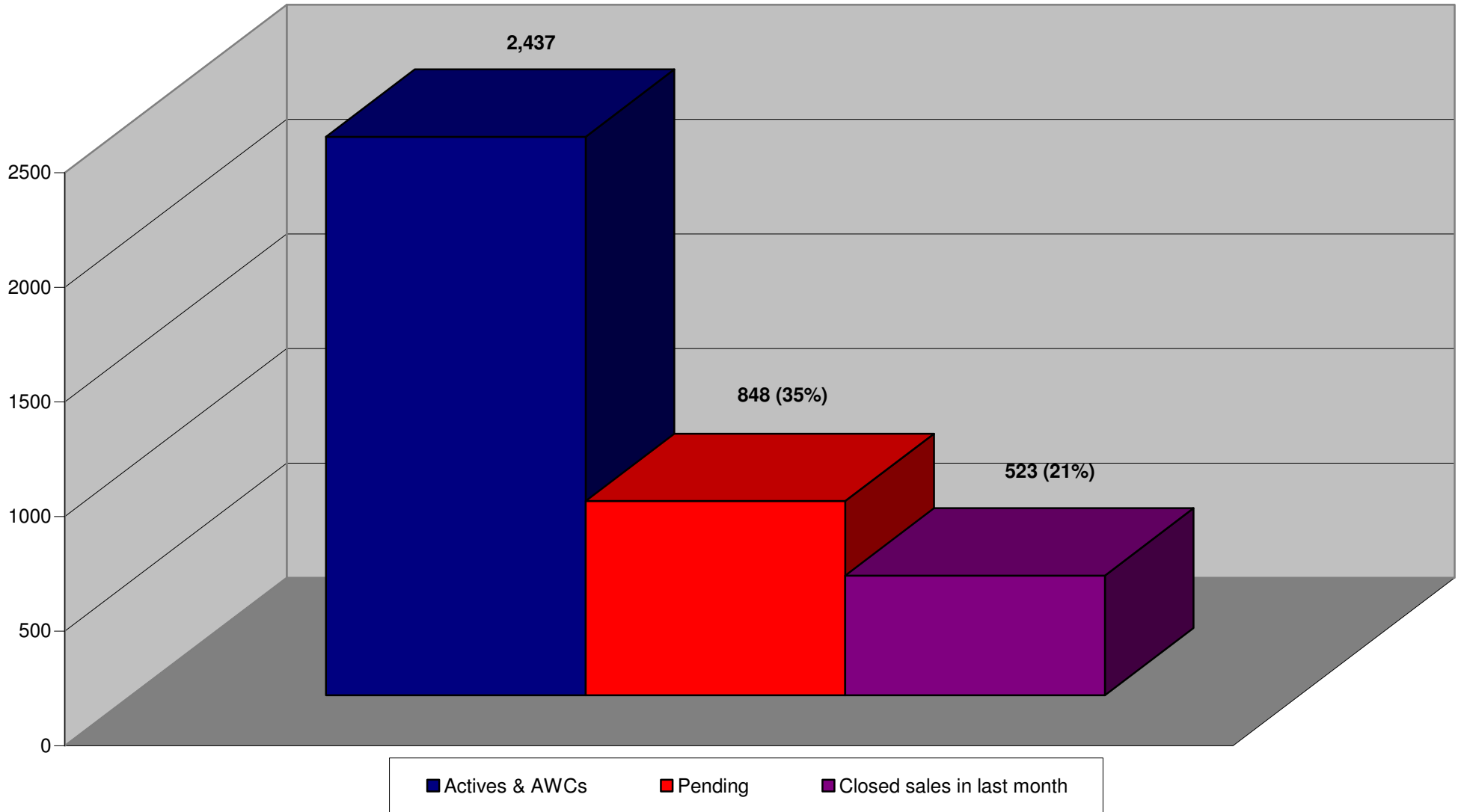
- Cities: Sun City, Sun City West, Surprise
- Single Family Residences
- Information deemed reliable but not guaranteed
- Breakdown by City:
 - o Surprise: A=1406; P=439, C=310
 - o Sun City West: A=445; P=74; C=61
 - o Sun City: A=455; P=78; C=77

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Residential Market Update - Peoria and Glendale
January 7, 2010



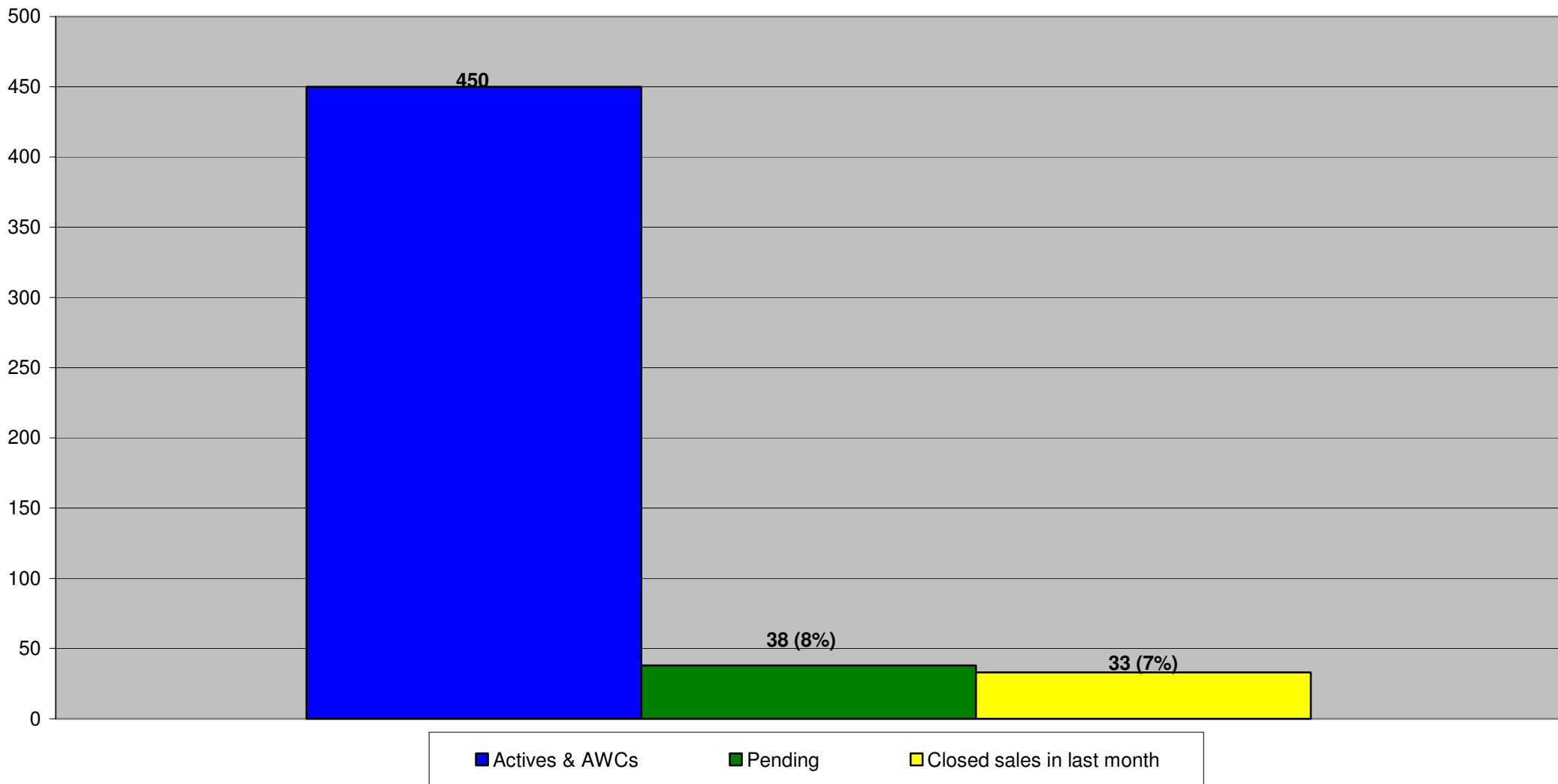
Data Used:

- Cities: Peoria and Glendale
- Single Family Residences
- Information deemed reliable but not guaranteed
- Breakdown by City:
 - o Peoria: A=1188; P=382; C=224
 - o Glendale: A=1249; P=466; C=299

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Residential Market Update - Paradise Valley
January 7, 2010



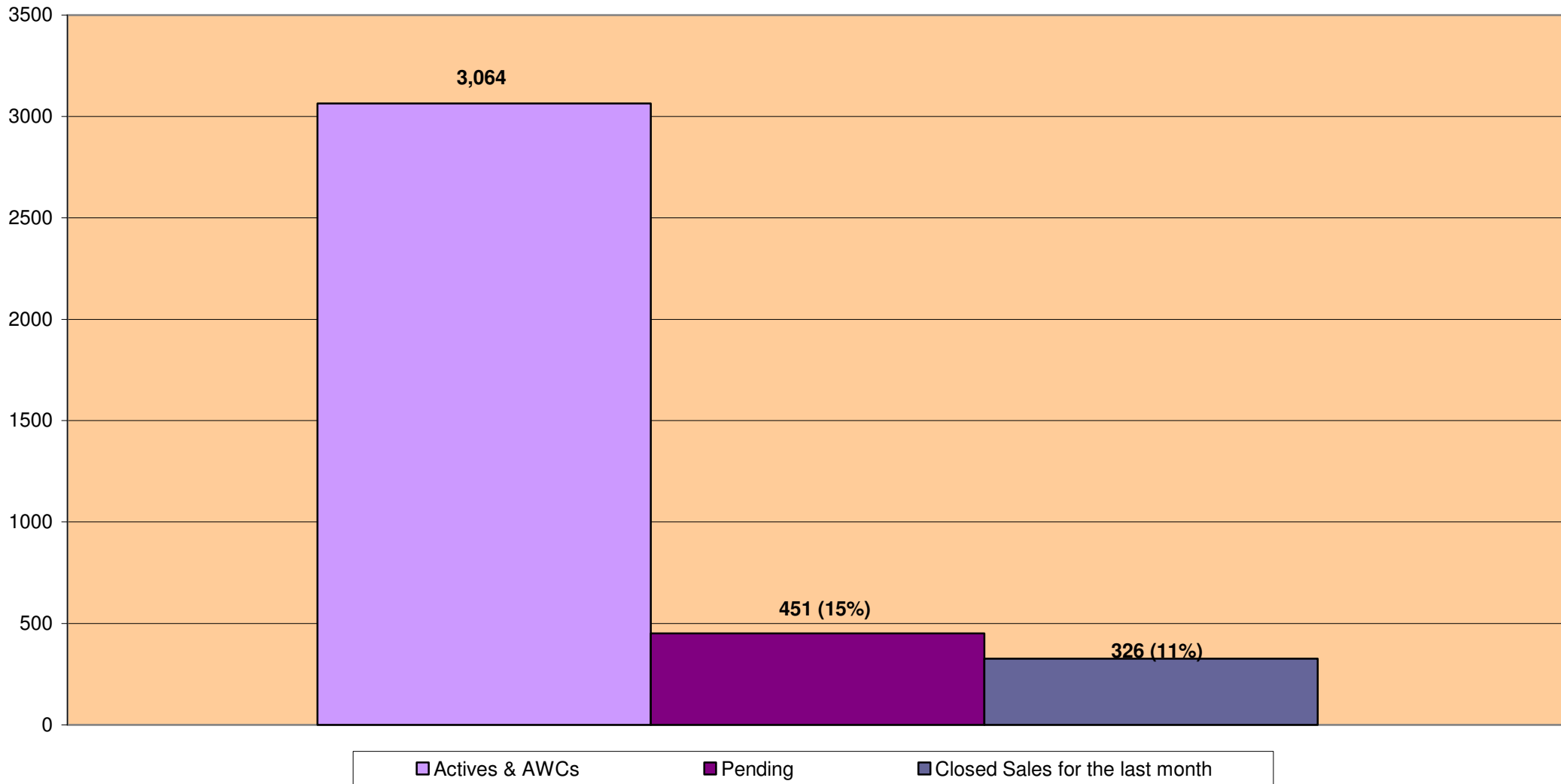
Data Used:

- City: Paradise Valley
- Single Family Residence
- Information deemed reliable, but not guaranteed

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Residential Market Update - Scottsdale
January 7, 2010



Data Used:

- **City: Scottsdale**
- **Single Family Residences**
- **Information deemed reliable but not guaranteed**

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